# Kansas RBEG Project Corridor Community Meetings

Recreational Tourism

Development Opportunities

KS Dept. of Wildlife, Parks & Tourism

October 21, 22 & 23, 2014



#### Center for Rural Entrepreneurship

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# Recreational Tourism Development Opportunities

# Flint Hills Nature Trail





#### **USDA RD Statement**

This institution is an equal opportunity provider.

Copies of the full statement are available from any of the Project Partners.



#### **Project Partners**













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# **Today's Program**



Welcome & Introductions **Program Road Map** Flint Hills Recreational Trail **Project Overview Development Opportunities Resource Opportunities** Wrap Up – Next Steps





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#### **Welcome & Introductions**

## Part 1





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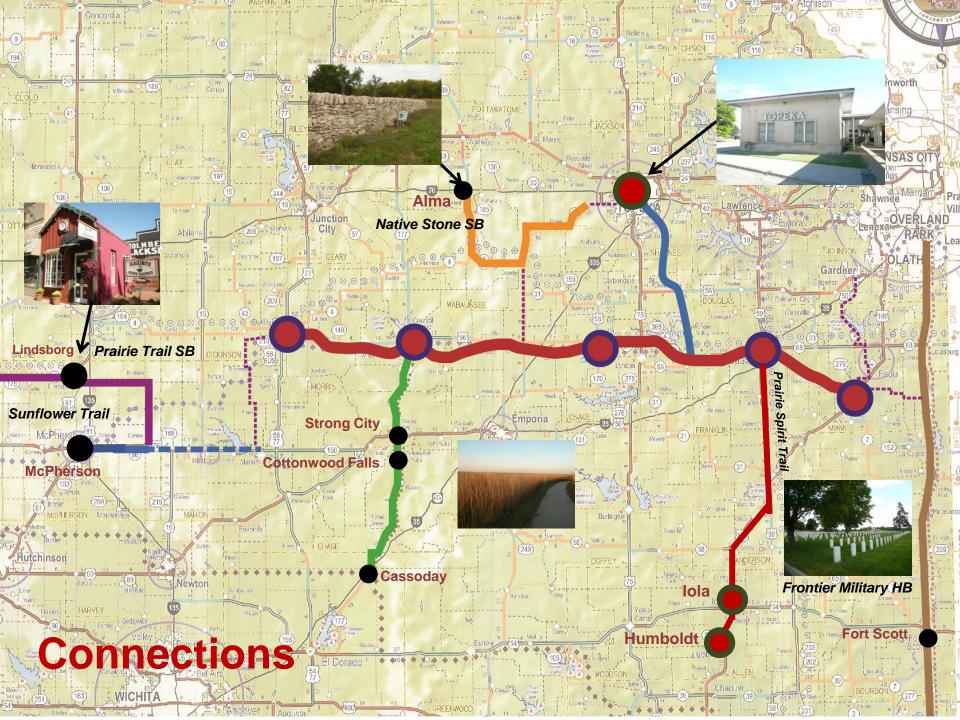
#### Flint Hills Trail Overview

Part 2



#### Flint Hills Nature Trail





# **Opportunity & Context**





#### **Service Gaps**

- Osawatomie Rantoul
- Rantoul Ottawa
- Ottawa Pomona
- Pomona Vassar
- Vassar Osage City
- Osage City –





## **Business Growth Opportunities**

- Off-Trail Camping
- B & B's
- Stables
- Bicycle Repair
- Etc.







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# Part 3



#### **Project Overview**

- Rural Business Enterprise Grant (RBEG)
- USDA Rural Development, Kansas
- July 2014 through June 2014
- Encourage Business Development in Support of Trail Development
- Communities Desire Tourism Development
- Trail Visitors Require Services
- There are Business Opportunities





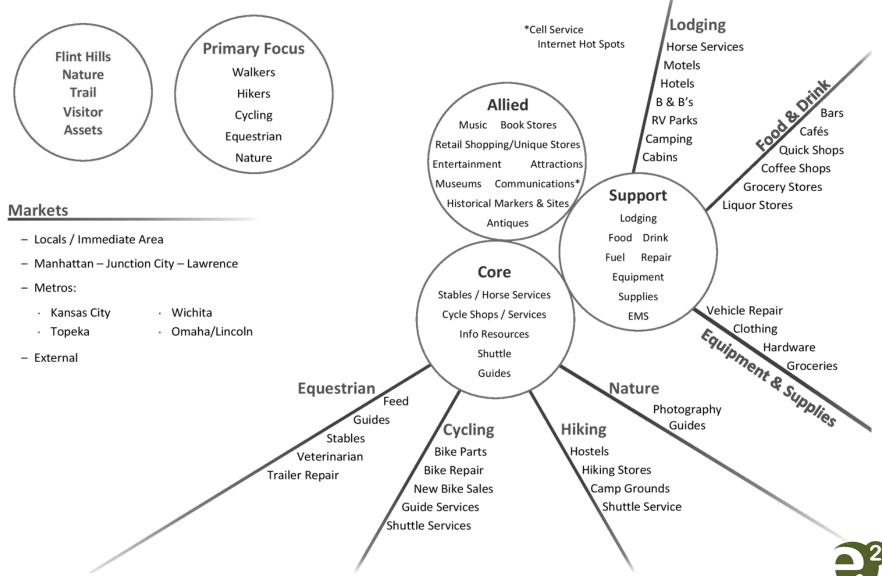
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Part 4



#### Flint Hills Development Opportunities





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# Part 5



#### **Community Assistance Available**

- Questions
- Guidance
- Webinar Info Sessions
- Mapping Resource

Unfortunately our budget does not allow us to make on site visits. But there is a lot we can do to help your community become a resource hub for the Flint Hills Recreational Trail.

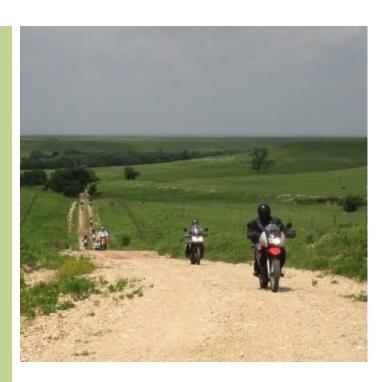




#### **Community Roles**

- Engage Tourism Partners
- Map Likely Businesses
- Outreach to Businesses
- Network to Our Assistance

Remember you community can stimulate tourism related development by becoming a resource hub along the trail.





#### **Business Assistance Available**

#### Business Coaching

- Screening Calls
- Resource Identification
- Hard Referrals
- Tracking
- All Done Remotely

#### Networking to Resources

Network Kansas KS Small Business Development Centers Other Resources





# **Advancing Rural Prosperity**

- ARPI is focused on assisting and growing rural communities and businesses.
- Co-founders Leon Atwell and Jack Newcomb provide professional business coaching for your business.
- The goal is to help you find the right resource at the right time for your business.
- We are available to local businesses via telephone or email at your request.











#### The Dilemma

- Rural entrepreneurs have distinct resource challenges
- The search for connectivity is more challenging
- The world is flat, but not easily accessible, entrepreneurs need:
  - Information about their industry
  - Information about their opportunities
  - Access to expertise they may not have
  - The desire to exploit new information and uncovered opportunities



#### **Our Model**



- 43+ rural Entrepreneurship Communities
- Platform for connecting rural entrepreneurs to education, expertise, and economic resources
- Expertise: Referral center (877-521-8600) connects entrepreneurs to 500 partner network
- Education: <u>www.networkkansas.com</u> lists statewide seminars/classes offered by partners
- Economic: Multiple matching loan programs that support private capital and partner capital
- Partners in the E-Accelerator





- The KS Economic Gardening Network: Connecting rural growth businesses to information
- E-Accelerator
  - Entrepreneurial Mapping
  - Kanas Economic Gardening Network: Connect them to the far and wide: 30-35 hours of consulting expertise: market research, GIS information, search engine optimization
  - Generate leads through SBDCs and Kansas Department of Commerce





A Service of the Kansas Center for Entrepreneurship

877-521-8600

Twitter: @networkkansas #kseship

Facebook: NetWork Kansas www.networkkansas.com



# Kansas Small Business Development Centers

- Feasibility Analysis
- Market Analysis
- Business Planning
- Counseling
- Training
- Most Services are Free





#### **Assistance Targeting**

- Rural Communities
- Rural Businesses
- Adjacent to the Corridor
- Non-Rural Businesses?

If you are unsure if you are in a qualified rural community or a rural business just contact us and we will make a determination.





#### Schedule

**Community Assistance** 

**Now through March 2015** 

**Business Assistance** 

**Now through May 2015** 

**Project Closeout** 

June and July 2015

#### **After Closeout?**

Coaching assistance will no longer be available but business assistance will be available.





## **Coordinating Assistance**

**Dana Williams** 

**Center for Rural Entrepreneurship** 

402.323.7336

dana@e2mail.org

Dana will be available Monday through Friday — 8 to 5 PM Central daily to take your inquiries and coordinate assistance response.





# **Questions & Discussion...**









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